

FREEWAVE'S INDUSTRY-LEADING PROCESSES HELP GROWING PROVIDER SPEEDS TIME TO MARKET

## **Overview**

Copper Labs creates innovative solutions that remotely unlock utility meter data and insights in its Boulder, CO facility. It was looking for a partner to add efficiencies to its current contract manufacturing processes that could support its business today and into the future.



Getting to market quickly—while lessening the investment impact in time, money, and resources—with a contract manufacturing partner with relevant expertise in RF and wireless connectivity was top of mind for Dan Forman, CEO of Copper Labs. Its business depended on expanding its operations and being able to leverage the in-house expertise, reliability, and innovation of a business partner with parallel experience.

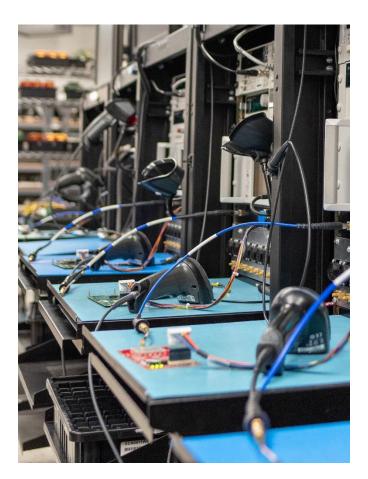
Copper Labs' products remotely collect near-real-time data from a wide range of electric, gas, and water utility meters, and its solutions empower utilities with timely and actionable insights to meet a range of evolving needs, from decarbonization to improved customer experiences. It turned to FreeWave and its contract manufacturing business due to the deep expertise and knowledge learned across the 30-years as a leading RF connectivity provider. FreeWave's contract manufacturing process stems from the same procedures, tools, supplier contacts, certifications, and proven testing methodologies it leverages for its manufacturing process.

"The FreeWave business and its **RF-focused operations added** the relevance that we were looking for in a contract manufacturing partner," said Dan Forman. "FreeWave has the knowledge in RF and the ability to test in a wide array of parameters that make our product a sound investment for our clients. The investment that FreeWave has made in their operations, from test equipment to the appreciation for the importance of RF testing, made them an easy decision for **Copper Labs."** 

Copper Labs and FreeWave partnered to provide a complete contract manufacturing solution. From component procurement to manufacturing to test and final assembly, Copper Labs enjoys the reliability and assurance that FreeWave's manufactured solutions help make its business what it is

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today. One of the biggest differentiating factors has been the ability to test on a comprehensive level, including all RF components, and provide detailed test results.



Whether your business needs a simple PCB board assembly or a complex and full production process, you can rely on the expertise and experience that FreeWave Contract Manufacturing brings to your solution. We've been trusted by many for a reason, we understand RF and the complexity of building scalable products. Let us help you achieve your PCB goals. Contact us to get started.



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