



CHANNEL PARTNER PROGRAM

We designed our Channel Partner Program to help partners like you grow your business with FreeWave.

FreeWave relies on experienced partners to develop and implement our state-of-the-art Communications, Edge Computing Platforms, Software Platforms and Solutions.

Our Channel Partner Program helps you run a profitable business. It also enables you to provide end-users with the most reliable, robust, and high-quality wireless communication solutions available today.

If your customers demand cutting-edge IIoT technologies, our Channel Partner Program is for you.

Our Channel Partner Program offers three tiers based on reaching specific sales, training, and marketing achievements.

The three membership tiers are as follows:

- Master Reseller
- Premier Reseller
- Authorized Reseller

Why partner with FreeWave?

Unmatched Industrial Edge Operations Expertise

Since our very start, we've been connecting the industrial edge, and we know what it takes to overcome challenges inherent in the harshest environments.

Future-Ready Technology to Solve Operational Problems

Our robust and flexible portfolio gives your customers multiple ways to address network challenges and capitalize on IIoT opportunities - today and into the future.

Responsible and Knowledgeable Customer Support

We are a partner-first company committed to delivering best-in-class service and value-added insights that impact operational impact.

Program Benefits
Exclusive tiered pricing
Proposal-based marketing eligibility
Assigned FreeWave Account Team
FreeWave co-branded marketing collateral
Customer Case Study development
On-demand training access
Technical Support Support Line

Your Customers Problems, Solved.

We've worked alongside hundreds of clients across key Industrial, Government & DOD industries, serving applications such as Industrial Automation, Instrumentation and Unmanned/Autonomous Vehicle Command and Control to resolve their connectivity issues and help them capitalize on the opportunities of computing at the edge.

[Click here to start your FreeWave Partner Journey today.](#)

If it's mission-critical, intelligent wireless, it's FreeWave.

Please note: the program requirements and benefits are specific to the agreement between FreeWave and the FreeWave Authorized Partner; this document is only a guide for informational purposes only and is subject to change at any time without notice.